

01

ENCOURAGE SUSTAINABLE ECONOMIC GROWTH

HOW ARE WE DOING?

April 2017 – June 2017:

EMPLOYMENT RATE* 74.1% of people aged between 16-64 are now in employment	CLAIMANT COUNT (16-64YR OLDS) 1.73% of working age people are now out of work and claiming benefits	CLAIMANT COUNT (18-24YR OLDS) 3.43% of young people are now out of work and claiming benefits	PLANNING APPLICATIONS 374 received during Q1 2017/18
Scotland Q4 16/17 73.4% SB Q4 15/16 76.8%	Scotland Q1 17/18 2.4% SB Q1 16/17 1.7%	Scotland Q1 17/18 3.53% SB Q1 16/17 3.73%	 SB Q1 16/17 321



Business Carves Future from Stone

Marcus Paine launched Hutton Stone Co Ltd in the Scottish Borders in 1994. Since then, the stone masonry business has grown into an employer of 38, using six generations of experience in natural stone quarrying to provide a complete masonry supply service. The company, which engaged with Business Gateway Scottish Borders last year, now supplies stone throughout the UK. Working on notable projects including The Old Quadrangle at Edinburgh University, Fettes College Edinburgh, and the Natural History Museum in London has helped it increase its turnover year-on-year, hitting £2m in 2016.

• railway • connectivity • investment • skills • housing • railway • connectivity • investment • skills •

Our performance during Q1 2017/18

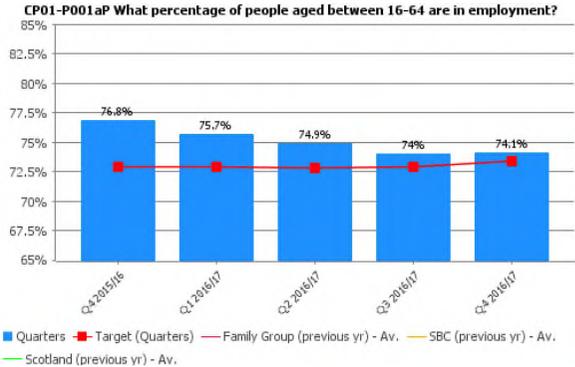
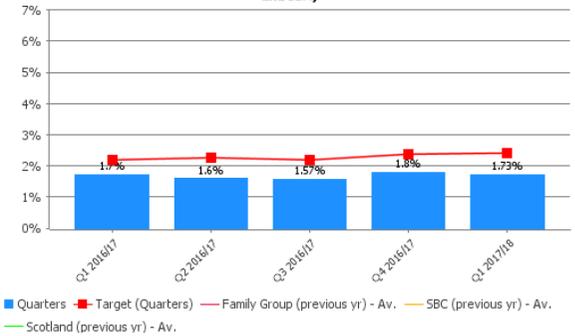
BUSINESS GATEWAY 57 new businesses were created with our help  (up from 54 in Q1 16/17)	BUSINESS LOANS AND GRANTS £48.7k was approved in loans over 3 successful application to the Scottish Borders Business Loan Fund  (up from £11.25k in Q1 16/17)	INVOICES PAID Invoices paid within 30 days 79% on average were paid within 30 days in Q1 17/18 (down from 94% in Q1 16/17)	AVERAGE TIME TO DETERMINE PLANNING APPLICATIONS* 0.0 there were no major applications received in Q4 16/17 (Q4 15/16 49.9 weeks)
286 businesses were supported in Q1 2017/18  (up from 269 in Q1 16/17)	£37.7k was approved in grants over 12 successful applications to the Scottish Borders Business Fund		7.9 weeks for non-householders (Q4 15/16 14.8 weeks)
	(up from £35.1k in Q1 16/17)		6.6 weeks for householders (Q4 15/16 6.4 weeks)



Appendix 1: Scottish Borders Council Executive Committee – Quarterly Public Performance Report, August 2017 (Q1 2017/18)

KEY	 Indicator is:	 Indicator is:	 Indicator is:	 Indicator is
	<ul style="list-style-type: none"> On target and as forecast, <i>or</i> In line with national trend, <i>or</i> Showing a long term positive trend 	<ul style="list-style-type: none"> Just off target /off forecast, <i>or</i> Showing longer term trends that need to be watched 	<ul style="list-style-type: none"> Off target & not as forecast, <i>or</i> Out of line with national trends, <i>or</i> Showing longer term negative trends 	<ul style="list-style-type: none"> For information or context only, <i>or</i> Difficult to set a target, due to factors out with our control

Priority 1: Sustainable Economic Development – Executive Quarterly PIs

Short Name	Trend Chart	Value	Commentary	Status against Target	Managed By												
Working age population (16 - 64) employment rate	<p>CP01-P001aP What percentage of people aged between 16-64 are in employment?</p>  <table border="1"> <caption>CP01-P001aP Data</caption> <thead> <tr> <th>Quarter</th> <th>Value (%)</th> </tr> </thead> <tbody> <tr> <td>Q1-2016/16</td> <td>76.8%</td> </tr> <tr> <td>Q2-2016/17</td> <td>75.7%</td> </tr> <tr> <td>Q3-2016/17</td> <td>74.9%</td> </tr> <tr> <td>Q4-2016/17</td> <td>74%</td> </tr> <tr> <td>Q1-2017/18</td> <td>74.1%</td> </tr> </tbody> </table>	Quarter	Value (%)	Q1-2016/16	76.8%	Q2-2016/17	75.7%	Q3-2016/17	74.9%	Q4-2016/17	74%	Q1-2017/18	74.1%	74.1%	<p>Observations: The number of people in work is now 52,900 (74.1%), which is 100 less than in Q3 of 2016/17, although the employment rate has increased. The Scottish Borders rate remains higher than the Scottish rate (73.4%) but is now lower than the UK rate (74.9%).</p> <p>Note: One quarter lag in data. Red "target" line indicates National Rate</p>		Bryan McGrath
Quarter	Value (%)																
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Working age population (16 - 64) Claimant Count (including Universal Credit and JSA)	<p>CP01-P001bP Working age population (16 - 64) Claimant Count (including Universal Credit and JSA)</p>  <table border="1"> <caption>CP01-P001bP Data</caption> <thead> <tr> <th>Quarter</th> <th>Value (%)</th> </tr> </thead> <tbody> <tr> <td>Q1-2016/17</td> <td>1.7%</td> </tr> <tr> <td>Q2-2016/17</td> <td>1.6%</td> </tr> <tr> <td>Q3-2016/17</td> <td>1.5%</td> </tr> <tr> <td>Q4-2016/17</td> <td>1.8%</td> </tr> <tr> <td>Q1-2017/18</td> <td>1.73%</td> </tr> </tbody> </table>	Quarter	Value (%)	Q1-2016/17	1.7%	Q2-2016/17	1.6%	Q3-2016/17	1.5%	Q4-2016/17	1.8%	Q1-2017/18	1.73%	1.73%	<p>Observations: The average rate of people aged 16-64 claiming out of work benefits was 1.73%, lower than the Scottish rate of 2.4%. At the end of June 2017, there were 1,140 people claiming out of work benefits, 135 less than at the end of the last quarter, but 15 more than at the same time last year.</p> <p>Note: Red "target" line indicates National Rate</p>		Bryan McGrath
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Appendix 1: Scottish Borders Council Executive Committee – Quarterly Public Performance Report, August 2017 (Q1 2017/18)

Short Name	Trend Chart	Value	Commentary	Status against Target	Managed By												
<p>Working age population (18 - 24) Claimant Count (including Universal Credit and JSA)</p>	<p>CP01-P001cP Working age population (18 - 24) Claimant Count (including Universal Credit and JSA)</p> <table border="1"> <caption>Working age population (18 - 24) Claimant Count (including Universal Credit and JSA)</caption> <thead> <tr> <th>Quarter</th> <th>Value (%)</th> </tr> </thead> <tbody> <tr> <td>Q1-2016/17</td> <td>3.73%</td> </tr> <tr> <td>Q2-2016/17</td> <td>3.83%</td> </tr> <tr> <td>Q3-2016/17</td> <td>3.53%</td> </tr> <tr> <td>Q4-2016/17</td> <td>3.7%</td> </tr> <tr> <td>Q1-2017/18</td> <td>3.43%</td> </tr> </tbody> </table> <p>Legend: ■ Quarters, ■ Target (Quarters), — Family Group (previous yr) - Av., — SBC (previous yr) - Av., — Scotland (previous yr) - Av.</p>	Quarter	Value (%)	Q1-2016/17	3.73%	Q2-2016/17	3.83%	Q3-2016/17	3.53%	Q4-2016/17	3.7%	Q1-2017/18	3.43%	<p>3.43%</p>	<p>Observations: The average rate of people aged 18-24 claiming out of work benefits was 3.43% in the last quarter, slightly lower than the Scottish rate of 3.53%. At the end of June 2017, there were 265 young people claiming out of work benefits, 35 lower than the end of the last quarter and 15 lower than the same time last year.</p> <p>Note: Red "target" line indicates National Rate</p>		<p>Bryan McGrath</p>
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<p>Number of new Business Start Ups -Through Business Gateway</p>	<p>CP01-P001dP How many new businesses has Business Gateway help create?</p> <table border="1"> <caption>Number of new Business Start Ups -Through Business Gateway</caption> <thead> <tr> <th>Quarter</th> <th>Value</th> </tr> </thead> <tbody> <tr> <td>Q1-2016/17</td> <td>54</td> </tr> <tr> <td>Q2-2016/17</td> <td>58</td> </tr> <tr> <td>Q3-2016/17</td> <td>50</td> </tr> <tr> <td>Q4-2016/17</td> <td>71</td> </tr> <tr> <td>Q1-2017/18</td> <td>57</td> </tr> </tbody> </table> <p>Legend: ■ Quarters, ■ Target (Quarters), — Family Group (previous yr) - Av., — SBC (previous yr) - Av., — Scotland (previous yr) - Av.</p>	Quarter	Value	Q1-2016/17	54	Q2-2016/17	58	Q3-2016/17	50	Q4-2016/17	71	Q1-2017/18	57	<p>57</p>	<p>How are we performing: Business Start-up activity continues on target, with a steady flow of contacts. There has been more activity compared to this time last year, a result of building on the groundwork undertaken in previous periods. Some more businesses with growth potential coming forward in addition to lifestyle businesses.</p> <p>Actions we are taking to improve/maintain performance: Activity is spread right across the Borders. Running regular weekend workshops around the localities to reach out to new clients.</p>		<p>Bryan McGrath</p>
Quarter	Value																
Q1-2016/17	54																
Q2-2016/17	58																
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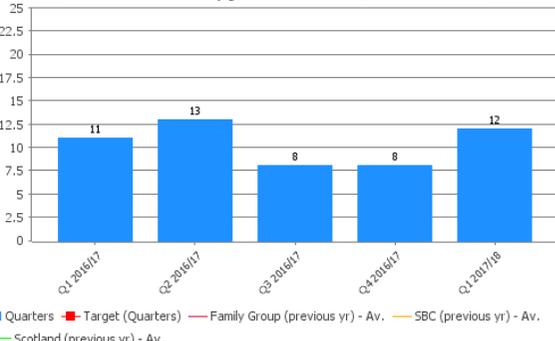
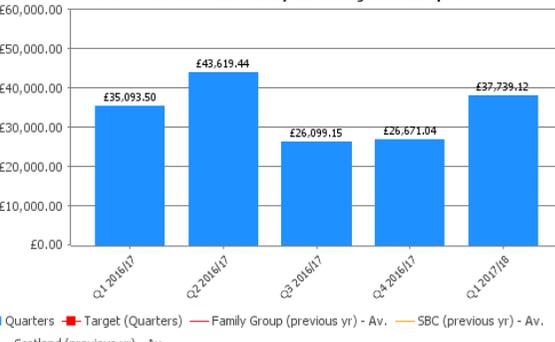
Appendix 1: Scottish Borders Council Executive Committee – Quarterly Public Performance Report, August 2017 (Q1 2017/18)

Short Name	Trend Chart	Value	Commentary	Status against Target	Managed By												
Business supported through Business Gateway	<p>CP01-P001eP How many businesses has Business Gateway supported?</p> <table border="1"> <caption>Business Gateway Supported Data</caption> <thead> <tr> <th>Quarter</th> <th>Value</th> </tr> </thead> <tbody> <tr> <td>Q1 2016/17</td> <td>269</td> </tr> <tr> <td>Q2 2016/17</td> <td>283</td> </tr> <tr> <td>Q3 2016/17</td> <td>360</td> </tr> <tr> <td>Q4 2016/17</td> <td>173</td> </tr> <tr> <td>Q1 2017/18</td> <td>286</td> </tr> </tbody> </table>	Quarter	Value	Q1 2016/17	269	Q2 2016/17	283	Q3 2016/17	360	Q4 2016/17	173	Q1 2017/18	286	286	<p>Observations: Business Gateway continues to support a significant number of small businesses, with a focus on encouraging business growth in addition to support for business start-up. BG office move to Hawick has been positive for that locality and has not had an obvious adverse effect on any other area.</p>		Bryan McGrath
Quarter	Value																
Q1 2016/17	269																
Q2 2016/17	283																
Q3 2016/17	360																
Q4 2016/17	173																
Q1 2017/18	286																

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Short Name	Trend Chart	Value	Commentary	Status against Target	Managed By												
<p>Scottish Borders Business Loan Fund - Number of loans</p>	<p>CP01-P001fP How many loans to local businesses did we award?</p> <table border="1"> <caption>CP01-P001fP Data</caption> <thead> <tr> <th>Quarter</th> <th>Loans Awarded</th> </tr> </thead> <tbody> <tr> <td>Q1 2016/17</td> <td>1</td> </tr> <tr> <td>Q2 2016/17</td> <td>1</td> </tr> <tr> <td>Q3 2016/17</td> <td>2</td> </tr> <tr> <td>Q4 2016/17</td> <td>0</td> </tr> <tr> <td>Q1 2017/18</td> <td>3</td> </tr> </tbody> </table>	Quarter	Loans Awarded	Q1 2016/17	1	Q2 2016/17	1	Q3 2016/17	2	Q4 2016/17	0	Q1 2017/18	3	<p>3</p>	<p>Observations: Three loans were approved in this Quarter from three applications. In 2016-17, only four business loans were approved across the financial year, which partly reflected the uncertainty caused by the delay in the new Business Loans Scotland scheme, which the Council is part of. In Q1 2017-18 alone, three loans were approved. Particular interest from the Food & Drink sector at present. The local business loan fund continues to be marketed and is aimed at businesses whose projects would not meet the criteria for the Business Loans Scotland scheme.</p>		<p>Bryan McGrath</p>
Quarter	Loans Awarded																
Q1 2016/17	1																
Q2 2016/17	1																
Q3 2016/17	2																
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<p>Scottish Borders Business Loan Fund - Value of loans</p>	<p>CP01-P001gP How much money did those loans add up to?</p> <table border="1"> <caption>CP01-P001gP Data</caption> <thead> <tr> <th>Quarter</th> <th>Value of Loans (£)</th> </tr> </thead> <tbody> <tr> <td>Q1 2016/17</td> <td>£11,250.00</td> </tr> <tr> <td>Q2 2016/17</td> <td>£20,000.00</td> </tr> <tr> <td>Q3 2016/17</td> <td>£40,000.00</td> </tr> <tr> <td>Q4 2016/17</td> <td>£0.00</td> </tr> <tr> <td>Q1 2017/18</td> <td>£48,711.24</td> </tr> </tbody> </table>	Quarter	Value of Loans (£)	Q1 2016/17	£11,250.00	Q2 2016/17	£20,000.00	Q3 2016/17	£40,000.00	Q4 2016/17	£0.00	Q1 2017/18	£48,711.24	<p>£48,711.24</p>	<p>(This cell is shared with the row above and contains the same commentary text.)</p>		<p>Bryan McGrath</p>
Quarter	Value of Loans (£)																
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Short Name	Trend Chart	Value	Commentary	Status against Target	Managed By												
<p>Scottish Borders Business Fund - Number of grants</p>	<p>CP01-P001HP How many grants to local businesses did we award?</p>  <table border="1"> <caption>Number of grants awarded</caption> <thead> <tr> <th>Quarter</th> <th>Number of grants</th> </tr> </thead> <tbody> <tr> <td>Q1 2016/17</td> <td>11</td> </tr> <tr> <td>Q2 2016/17</td> <td>13</td> </tr> <tr> <td>Q3 2016/17</td> <td>8</td> </tr> <tr> <td>Q4 2016/17</td> <td>8</td> </tr> <tr> <td>Q1 2017/18</td> <td>12</td> </tr> </tbody> </table>	Quarter	Number of grants	Q1 2016/17	11	Q2 2016/17	13	Q3 2016/17	8	Q4 2016/17	8	Q1 2017/18	12	<p>12</p>	<p>Observations: 12 grants were awarded from 21 applications submitted in this Quarter. The £37,739 awarded in this Quarter is expected to create leverage of £40,427.38 in private sector project spend. Grant awarded increased in Q1 reflecting the larger pipeline that is prevalent at the beginning of the financial year.</p>		<p>Bryan McGrath</p>
Quarter	Number of grants																
Q1 2016/17	11																
Q2 2016/17	13																
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<p>Scottish Borders Business Fund - Value of grants</p>	<p>CP01-P001HP How much money did those grants add up to?</p>  <table border="1"> <caption>Value of grants</caption> <thead> <tr> <th>Quarter</th> <th>Value (£)</th> </tr> </thead> <tbody> <tr> <td>Q1 2016/17</td> <td>£35,093.50</td> </tr> <tr> <td>Q2 2016/17</td> <td>£43,619.44</td> </tr> <tr> <td>Q3 2016/17</td> <td>£26,099.15</td> </tr> <tr> <td>Q4 2016/17</td> <td>£26,671.04</td> </tr> <tr> <td>Q1 2017/18</td> <td>£37,739.12</td> </tr> </tbody> </table>	Quarter	Value (£)	Q1 2016/17	£35,093.50	Q2 2016/17	£43,619.44	Q3 2016/17	£26,099.15	Q4 2016/17	£26,671.04	Q1 2017/18	£37,739.12	<p>£37,739.12</p>	<p>Successful recipients were approved on the potential of their projects to increase growth in the turnover of the business; create new jobs (28 are predicted in total, with 25 safeguarded for these projects); and to add value to the Scottish Borders economy.</p>		<p>Bryan McGrath</p>
Quarter	Value (£)																
Q1 2016/17	£35,093.50																
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Short Name	Trend Chart	Value	Commentary	Status against Target	Managed By
Number of Planning Applications Received		374	<p>Observations:</p> <p>There has been a slight drop in the number of planning applications received since last quarter, but is higher than at the same time last year.</p> <p>The total number of applications received in the first six months of 2017 shows an 18% increase from those received in the final six months of 2016. This increase is welcome and is evidence of growing development activity in the Scottish Borders.</p>		Brian Frater
Av.time (wks) taken to process all planning apps - Maj Dev. - ADJUSTED (cumulative)		0.0	<p>Observations:</p> <p>All Planning applications for Major Developments in the reporting period have had "Processing Agreements" established between the Council and Applicants, and therefore are no longer included in the published quarterly figures. That said, in Q4 there have been no Major applications submitted to SBC</p>		Ian Aikman

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Short Name	Trend Chart	Value	Commentary	Status against Target	Managed By												
<p>Av.time (wks) taken to process all planning apps - Local Dev (non-householder) - ADJUSTED (cumulative)</p>	<p>CP01-P001IP How long in weeks does it take on average to process all planning applications for non-household developments?</p> <table border="1"> <caption>CP01-P001IP Data</caption> <thead> <tr> <th>Quarter</th> <th>Value (wks)</th> </tr> </thead> <tbody> <tr> <td>Q4 2015/16</td> <td>14.8</td> </tr> <tr> <td>Q1 2016/17</td> <td>8.6</td> </tr> <tr> <td>Q2 2016/17</td> <td>7.0</td> </tr> <tr> <td>Q3 2016/17</td> <td>6.9</td> </tr> <tr> <td>Q4 2016/17</td> <td>7.9</td> </tr> </tbody> </table>	Quarter	Value (wks)	Q4 2015/16	14.8	Q1 2016/17	8.6	Q2 2016/17	7.0	Q3 2016/17	6.9	Q4 2016/17	7.9	7.9	<p>Observations: Q4 figure of 7.9 weeks, with the annual figure being 7.6 weeks, and is a significant improvement from last years' figure of 17.4 weeks and also the culmination of good progress in timescales from 22.7 weeks, 26.8 weeks and 25.3 weeks in the preceding years.</p>		Ian Aikman
Quarter	Value (wks)																
Q4 2015/16	14.8																
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<p>Av.time (wks) taken to process all planning apps - Local Dev (householder) - ADJUSTED (cumulative)</p>	<p>CP01-P001mP How long in weeks does it take on average to process all planning applications for household developments?</p> <table border="1"> <caption>CP01-P001mP Data</caption> <thead> <tr> <th>Quarter</th> <th>Value (wks)</th> </tr> </thead> <tbody> <tr> <td>Q4 2015/16</td> <td>6.4</td> </tr> <tr> <td>Q1 2016/17</td> <td>6.5</td> </tr> <tr> <td>Q2 2016/17</td> <td>6.7</td> </tr> <tr> <td>Q3 2016/17</td> <td>7.4</td> </tr> <tr> <td>Q4 2016/17</td> <td>6.6</td> </tr> </tbody> </table>	Quarter	Value (wks)	Q4 2015/16	6.4	Q1 2016/17	6.5	Q2 2016/17	6.7	Q3 2016/17	7.4	Q4 2016/17	6.6	6.6	<p>Observations: Q4 figure of 6.6 weeks, with annual figure being 6.8 weeks which is comparable with last years figure of 6.7 weeks which in itself was the culmination of a steady reduction (and therefore improvement in performance) from 7.7 weeks, 8.6 weeks and 10.1 weeks in preceding years.</p>		Ian Aikman
Quarter	Value (wks)																
Q4 2015/16	6.4																
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Short Name	Trend Chart	Value	Commentary	Status against Target	Managed By																					
% of Invoices paid within 30 days	<p>CP01-P001rP How many invoices, received by us, were paid within 30 days of receiving the invoice?</p> <table border="1"> <caption>Chart Data: % of Invoices paid within 30 days</caption> <thead> <tr> <th>Quarter</th> <th>Actual %</th> <th>Target %</th> </tr> </thead> <tbody> <tr> <td>Q4-2015/16</td> <td>90%</td> <td>93%</td> </tr> <tr> <td>Q1-2016/17</td> <td>94%</td> <td>93%</td> </tr> <tr> <td>Q2-2016/17</td> <td>85%</td> <td>93%</td> </tr> <tr> <td>Q3-2016/17</td> <td>93%</td> <td>93%</td> </tr> <tr> <td>Q4-2016/17</td> <td>93%</td> <td>93%</td> </tr> <tr> <td>Q1-2017/18</td> <td>79%</td> <td>93%</td> </tr> </tbody> </table>	Quarter	Actual %	Target %	Q4-2015/16	90%	93%	Q1-2016/17	94%	93%	Q2-2016/17	85%	93%	Q3-2016/17	93%	93%	Q4-2016/17	93%	93%	Q1-2017/18	79%	93%	79%	<p>Observations: The decline in performance over the quarter is a result of the implementation of Business World and the various system, processing and procedure issues which have arisen since going live on 1 April 2017. Work has been ongoing with members of SBC, Agilisys and CGI to resolve the issues as quick as possible, however the delay in some issues being fixed caused a backlog in the invoices needing processed.</p>		Lynn Mirley
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Q4-2015/16	90%	93%																								
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