

SCOTTISH BORDERS COUNCIL FOOTFALL REPORT

Scottish Borders Council

Footfall Report 2024

Finalised June 2025

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Key findings

1. Introduction & policy context

- 1.1.1 Scottish Borders Council has monitored town centre footfall annually since 2007. This report sets out the results of the autumn 2024 survey and looks at results since 2007 to identify trends. Footfall is recorded in nine Borders' town centres: Duns, Eyemouth (since 2012), Galashiels, Hawick, Jedburgh, Kelso, Melrose, Peebles and Selkirk.
- 1.1.2 Between 2007 and 2014 footfall was generally declining in the Scottish Borders surveyed towns. The period following 2007 broadly coincided with the extended global economic downturn. Vacancy rates increased across the UK during this period, provoking much debate around the future of our town centres. In 2015 however, footfall increased by 13%; between 2015 and 2018 footfall across all nine towns was relatively stable. Online retail was increasing year on year, peaking at 37.8% of total retail sales in the UK, in January 2021; a previous high of 32.8% came in May 2020, two months into the first lockdown period. When the footfall surveys were conducted in September and October 2021, online retail in the UK had dropped to 28.2% (Office of National Statistics, May 2022). The 2021 footfall survey showed an overall increase in footfall in the Border towns, in correlation with the UK decrease in online retail sales. Online sales as a percentage of all UK sales have remained relatively stable since 2022, rising slightly from 26.6% in 2022 to 27.1% in 2024; they still remain well below the 37.8% peak of 2021. 2022 and 2023 footfall numbers followed this drop since the 2021; however, 2024 saw a 4.2% increase overall compared to 2023.

1.2 Legacy of COVID-19 on footfall today

1.2.1 Retail footfall counts in High Streets in the UK, from January 2019 to April 2020, showed a decrease of 81.8%; in September 2021 footfall had risen again but was still less than the January 2019 count [Statista 2022]. As restrictions were lifted in the autumn of 2021, the public's behavioural patterns changed in respect of visiting and shopping in town centres once again. However, High Street footfall remains lower than recorded in 2019. In the Scottish Borders, the small rise in footfall in town centres in 2021, as restrictions were gradually lifted, was not sustained through 2022 and 2023 but a small increase (4.2%) occurred in 2024; however, footfall remains well below (17%) 2019's pre-Covid figures (see Table 3).

1.3 Policy context

1.3.1 The Scottish Government responded to the challenges in town centres by initiating the Town Centre Action Plan in 2013. The Plan included a range of policy and capital injection proposals, many of which the Scottish Government adopted. Amongst these was a

'town centre first' principle whereby public bodies consider how they can support town centres before considering development elsewhere. The Scottish Government's 'Place Based Investment Programme' started with an initial £325 million of capital to accelerate community-led regeneration.

- 1.3.2 The Town Centre Review was updated in 2021, when the review group published their report <u>'A New Future for Scotland's Town</u> <u>Centres'</u>. This report followed the resurgence of the value of local centres during and following the COVID-19 pandemic. The first recommendation was to ensure the formal positioning of towns and town centres is strengthened in National Planning Framework 4.
- 1.3.3 <u>National Planning Framework 4</u> (NPF4), the national planning framework for Scotland, was adopted and published by Scottish Ministers on 13 February 2023. The commencement of the provisions of the Planning (Scotland) Act 2019, especially section 13, amended the composition of the Development Plan, making NPF4 part of the statutory Development Plan. Policy 27 maintains the policy stance of the Town Centre First approach, with desired outcomes focusing on vibrant and healthy places for people to live, learn, work, enjoy and visit. This Policy also supports other uses that will generate significant footfall, including commercial, offices, community, leisure, sport and cultural facilities.
- 1.3.4 Local town centre and retail policies are now set out through the Council's Local Development Plan [LDP]. The LDP includes policies that direct development towards town centres and offer support to development that would benefit town centre vitality and viability. Policy ED4 identifies Core Activity Areas to encourage public activity within central parts of certain town centres. These Areas ensure a range of commercial uses to encourage development that increases footfall in town centres and, in turn, prevents the gradual loss of essential town centre activities.
- 1.3.5 The Council's town centre monitoring processes include annual footfall surveys, and biannual Town Centre Health Checks and Retail Surveys, which measure town centre vacancy rates. The primary purpose of this research is to provide an evidential basis for the Council's town centre and retail policy decisions; the data is also used, increasingly, for broader town centre performance monitoring purposes in the region.
- 1.3.6 The Council's Retail Survey now monitors additional and updated uses to reflect the recent changes to the Use Classes Order in Scotland. Furthermore, monitoring the additional uses also reinforces the policy principles set out within Policy 27 NPF4 (see 1.6 above). Businesses, cultural, social, leisure and sports facilities are being surveyed along with shops, professional services, food outlets and overnight accommodation. The addition of these uses can marginally affect retail vacancy rates.
- 1.3.7 The Council has exercised policy levers that are available, including regeneration schemes in Selkirk, Kelso, Jedburgh and Hawick. The Conservation Area Regeneration Schemes (CARS) in Selkirk, Jedburgh and Kelso are complete, while Hawick remains active

and is due to complete in 2025. The Borderlands Inclusive Growth Deal, signed in March 2021, has unlocked investment for the Borderlands Partnership; a cross-border deal involving Scottish Borders, Dumfries & Galloway, Northumberland, Carlisle and Cumbria. The Place Programme project will support the development and renewal of towns across the Borderlands region.

2. Footfall trends 2007 - 2024

2.1 Scottish Borders trends

2.1.1 Town centre footfall has been recorded annually for 17 years in the Scottish Borders. Footfall was generally declining in the first eight years of monitoring, then increasing in 2015 and 2016. However, from 2017 to 2020 footfall has decreased, with the most significant decrease being in 2020. Table 1 sets out the average weekly footfall per settlement; coronavirus restrictions meant that there was not a complete retail survey in 2020. Figure 1 shows these results against the retail unit occupancy rate (the inverse of the vacancy rate over the same period. The data shows a clear decline in footfall, reflecting coronavirus restrictions. There was an overall increase in 2021, but footfall dropped again in 2022 and 2023. 2024 shows an increase but footfall is still generally lower than 2019 figures.

| Settlement | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|------------------------------|-------|-------|-------|-------|-------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|
| Duns | 2160 | 2200 | 2050 | 1820 | 1580 | 1710 | 1600 | 1780 | 1630 | 1680 | 1610 | 1540 | 1450 | 970 | 1060 | 1300 | 1060 | 1140 |
| Galashiels | 9650 | 9470 | 8780 | 8220 | 8190 | 8380 | 8220 | 7930 | 8180 | 8080 | 7970 | 7910 | 7080 | 4740 | 4760 | 4500 | 4170 | 7670 |
| Hawick | 9680 | 9990 | 9740 | 9130 | 8190 | 7480 | 6200 | 3750 | 4360 | 4730 | 4680 | 5090 | 4590 | 3920 | 4080 | 3610 | 2990 | 4670 |
| Jedburgh | 2920 | 3400 | 3260 | 2960 | 2710 | 2900 | 2700 | 2610 | 2460 | 2310 | 2450 | 2180 | 2080 | 1890 | 1740 | 1520 | 1370 | 1530 |
| Kelso | 5050 | 5170 | 5210 | 4790 | 4170 | 4360 | 4130 | 4980 | 5550 | 5340 | 5050 | 4690 | 4430 | 4010 | 4360 | 3920 | 3810 | 4520 |
| Melrose | 3540 | 3340 | 3420 | 3200 | 2930 | 3430 | 3390 | 990 | 3550 | 3370 | 3050 | 3140 | 3280 | 2500 | 2970 | 2950 | 2980 | 3220 |
| Peebles | 9840 | 8980 | 9500 | 8590 | 8120 | 7940 | 7140 | 7610 | 7930 | 8100 | 8020 | 7580 | 7400 | 6550 | 6860 | 7370 | 7600 | 3018 |
| Selkirk | 3690 | 3590 | 3250 | 2930 | 2580 | 2660 | 2420 | 2090 | 2350 | 2710 | 2670 | 3300 | 3050 | 1870 | 2410 | 2290 | 2600 | 2080 |
| TOTAL (exc. Eyemouth) | 46530 | 46140 | 45210 | 41640 | 38470 | 38860 | 35800 | 31740 | 36010 | 36320 | 35500 | 35430 | 33360 | 26450 | 28240 | 27460 | 26580 | 26708 |
| Eyemouth | - | - | - | - | - | 2220 | 1880 | 2150 | 2270 | 2120 | 2010 | 1930 | 1690 | 1290 | 1900 | 1800 | 1460 | 1300 |
| TOTAL (incl. Eyemouth) | - | - | - | - | - | 41,080 | 37,680 | 33,890 | 38,280 | 38,440 | 37,510 | 37,360 | 35,050 | 27,740 | 30,140 | 29,260 | 28,040 | 28,008 |

Table 1: Average weekly footfall per settlement 2007-2024



Figure 1: Weekly footfall against retail occupancy rate 2007-2024

2.1.2 Table 2 (below) shows year-on-year percentage changes, rises are shown in pink, no change in pale pink and falls in white. The table shows that overall, there has been an increase of 4% recorded across the surveyed towns over the last year. The 9% change in 2020-21 was the result of people returning to High Streets when restrictions were lifted as a result of the COVID-19 pandemic. The table highlights an increase in footfall numbers in most towns, with the exception of Selkirk, and Eyemouth. Figure 2 (below) shows the average weekly footfall per settlement from 2007 to 2024 in graph form.

| Settlement | 2007- 08 | 2008- 09 | 2009- 10 | 2010- 11 | 2011- 12 | 2012- 13 | 2013- 14 | 2014- 15 | 2015- 16 | 2016- 17 | 2017- 18 | 2018- 19 | 2019- 20 | 2020- 21 | 2021- 22 | 2022- 23 | 2023- 24 |
|--------------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Duns | 2 | -7 | -11 | -13 | 8 | -6 | 11 | -8 | 3 | -4 | -4 | -6 | -33 | 3 | 23 | -18 | 8 |
| Galashiels | -2 | -7 | -6 | 0 | 2 | -2 | -4 | 3 | -1 | -1 | -1 | -10 | -33 | 0 | -5 | -7 | 8 |
| Hawick | 3 | -3 | -6 | -10 | -9 | -17 | -40 | 16 | 8 | -1 | 9 | -10 | -15 | 4 | -12 | -17 | 1 |
| Jedburgh | 16 | -4 | -9 | -8 | 7 | -7 | -3 | -6 | -6 | 6 | -11 | -5 | -9 | -8 | -13 | -10 | 12 |
| Kelso | 2 | 1 | -8 | -13 | 5 | -5 | 21 | 11 | -4 | -5 | -7 | -6 | -9 | 3 | -10 | -3 | 23 |
| Melrose | -6 | 2 | -6 | -8 | 17 | -1 | -71 | 259 | -5 | -9 | 3 | 4 | -24 | 19 | -1 | 1 | 8 |
| Peebles | -9 | 6 | -10 | -5 | -2 | -10 | 7 | 4 | 2 | -1 | -5 | -2 | -11 | 5 | 7 | 3 | 1 |
| Selkirk | -3 | -9 | -10 | -12 | 3 | -9 | -14 | 12 | 15 | -1 | 24 | -8 | -39 | 23 | -5 | 14 | -20 |
| Total (exc. Eyemouth) | -1 | -2 | -8 | -8 | 1 | -8 | -11 | 13 | 1 | -2 | 0 | -6 | -21 | 7 | -3 | -3 | 5 |
| Eyemouth | - | - | - | - | - | -15 | 14 | 6 | -7 | -5 | -4 | - 12 | -24 | 47 | -5 | -19 | -11 |
| Total (inc. Eyemouth) | - | - | - | - | - | -8 | -10 | 13 | 0 | -2 | 0 | -6 | -21 | 9 | -3 | -4 | 4 |

Table 2: Annual percentage year-on-year change in average weekly footfall per settlement, 2007-24

2.2 UK footfall decline

- 2.2.1 The collation of year-on-year footfall data allows the performance of the Scottish Borders town centres to be compared against national footfall trends. Table 3 below and Figure 2 overleaf show changes in overall footfall levels in the UK in relation to those of the Scottish Borders. Figure 3 shows total average weekly footfall per settlement. The data highlights the variable nature of Borders' footfall results in recent years; the results also show the Scottish Borders following the general trend of declining footfall nationally although 2024 figures are stronger than the UK-wide equivalent.
- 2.2.2 Retail data, from the whole of the UK for 2023, showed 'Sales by Value' (amount spent) are 17% higher than pre-pandemic figures, however, sales by volume are 3% lower. This growth is primarily due to rising prices because of inflation and, therefore, a rise in amount spent does not necessarily correlate with footfall increases and decreases (Office of National Statistics reported in the Guardian 17/11/23).

| Area | 2016-17 | 2017-18 | 2018-19 | 2019-20 | 2020-21 | 2021-22 | 2022-23 | 2023-24 |
|------------------|---------|---------|---------|---------|---------|---------|---------|---------|
| UK | -2% | -1% | -2% | -45% | 12% | 10% | -3% | -2% |
| Scottish Borders | -2% | 0% | -7% | -22% | 9% | -3% | -4% | 4% |

Table 3: Total weekly footfall – year on year percentage change 2016-2024

Source: MRI Software



Figure 2: Total average weekly footfall year-on-year percentage change 2016-2024



Figure 3: Average weekly footfall 2007-2024

3. Population

- 3.1.1 Town centre footfall results vary widely, in some cases reflecting variance in settlement population. To illustrate this relationship, Figure 4 shows average weekly footfall at each settlement's busiest count point against settlement population. Results for pedestrianised streets are not used for Figure 4; unlike standard streets, for which a count is carried out on both pavements, only one count has been conducted on the few pedestrianised streets within the town centres [e.g. Channel Street, Galashiels; Green Street, Galashiels], affecting the degree to which they can reasonably be compared. The highest count point in one of Galashiels' pedestrianised areas is 15,390; this is almost 1.8x the highest non-pedestrianised count point.
- 3.1.2 The data, shown in Figure 4, provides a different insight into town centre performance to the average town centre footfall count. For example, a town centre, which is large but dispersed, may be assigned a higher number of low footfall count points than a smaller, denser town centre, which may find its average footfall across the count points lowered on that basis. Equally, one high count point isn't an accurate representation of a town's overall performance. The average weekly count per town (Table 1) gives the most appropriate figure for monitoring year on year change, for the purpose of comparing the performances of the town centres against each other. The highest recorded weekly count point per settlement against town population gives an indication of each town centre's performance.
- 3.1.3 Duns, Kelso, Melrose, Peebles, Selkirk and Eyemouth all have footfall counts higher than their population. Galashiels and Hawick have the largest populations; their footfall counts are relatively low in comparison. The highest weekly footfall count in 2024 was recorded at Peebles High Street.



Figure 4: Average weekly footfall at busiest count point against population per settlement

4. Town by town analysis

4.1 Introduction

4.1.1 This section looks at the performance of individual towns. Each town centre has experienced its own pattern of change, as illustrated in Figure 2; reference is made to the summer 2023 retail survey. The overall decrease in footfall is partly due to the rise in 2021 after the exceptionally low counts from 2020, most towns have not returned to 2019 footfall numbers.

4.2 Duns

- 4.2.1 As in 2023, Duns records the lowest footfall of the surveyed towns in 2024. This partly reflects the town's low population of 2,887.
- 4.2.2 Year on year footfall variation has been variable in recent years. Footfall increased by 23% in 2022 but then saw a decreased of 18% in 2023. Footfall increased by 8% in 2024. The highest levels of footfall recorded in the town continues to be in Market Square.
- 4.2.3 Duns continues to experience an above average retail unit vacancy rate (22%). Since the footfall counts began in 2007, Duns footfall, although decreasing following the global economic downturn in 2007/8, has had intermittent ups and downs over the years, before and after 2020.
- 4.2.4 Weather on survey days: Friday cloudy morning, mild and dry afternoon; Saturday warm and sunny.

4.3 Eyemouth

- 4.3.1 The monitoring of town centre footfall in the town of Eyemouth began later than other towns, in 2012. The highest levels of footfall recorded in the town centre are generally in the area from the Co-op supermarket to the Market Square.
- 4.3.2 The town's highest recorded footfall was in 2015; footfall has declined in the town up until 2020. In 2021, Eyemouth recorded an increase of 47% bringing the footfall back up to the figure recorded in 2018. Eyemouth is the only surveyed town with footfall counts, in both 2021 and 2022, matching pre-pandemic levels in 2018 and 2019.
- 4.3.3 However, the 2023 footfall count for Eyemouth decreased 19% on the previous year. This trend has continued in 2024, with a further decrease in footfall of 11%.

- 4.3.4 The summer 2024 retail audit shows retail vacancy in Eyemouth as reduced from 11% to 10% in 2024. This is slightly below the Scottish Borders average of 12%.
- 4.3.5 Weather on survey days: Friday cold and overcast; Saturday overcast.

4.4 Galashiels

- 4.4.1 Galashiels has not recovered from the significant 33% decrease in footfall, caused by the pandemic restrictions in 2020. There was no change to the footfall figures in 2021 and a further decrease of 5% and 7% in footfall in 2022 and 2023 respectively. However, 2024 sees an increase in footfall of 8%, bringing the count back to 2022 levels. Footfall remains far below Galashiels' pre-Covid figures (see figure 3).
- 4.4.2 Although, the town has the third highest footfall overall (only marginally behind Kelso in 2024), which correlates with having a larger population, Galashiels town centre footfall is less than half its 2007 count. The town's retail vacancy rate has seen a decrease of 1% in summer 2024; however, it remains higher than the Scottish Borders and the Scottish average vacancy rate. and Galashiels still records the highest volume of floor space.
- 4.4.3 The Council's retail survey shows there are a cluster of vacant units on Douglas Bridge, the top of Channel Street and the northwest end of the High Street. Many of the remaining vacant units are interspersed throughout the town centre.
- 4.4.4 The council recognises there are challenges in Galashiels and the Town Centre Core Activity Area Pilot Study, which was initially in place from July 2018 for a year, examined ways to revitalise and reinvigorate the town centre. As part of the LDP process, Policy ED4 (Core Activity Areas in Town Centres) was reviewed, this review took into consideration feedback from the pilot study.
- 4.4.5 Policy ED4: Core Activity Areas in Town Centres aims to *"provide flexibility and maintain vitality and viability in the retail core of the town centre"* but reduces the size of the Galashiels Core Activity Area to include only Bank Street and part of Market Street. Channel Street and Douglas Bridge have been removed from the designation. This change became part of the LDP in August 2024, when the LDP was formally adopted.
- 4.4.6 Galashiels will also benefit from initial investment coming from the Borderlands Inclusive Growth Deal Place Programme project.
- 4.4.7 Weather on survey days: Friday bright and cold; Saturday sunny and mild.

4.5 Hawick

- 4.5.1 Footfall in Hawick has been decreasing since 2007. Between 2015 and 2019 average weekly footfall figures for Hawick were generally on an upward trend. However, during the 2020 lockdown restrictions footfall decreased by 15% making the count almost equivalent to the number recorded in 2014 (3,750). In 2021 footfall increased marginally from the previous year (to 4080); however, for the last three counts in 2022, 2023 and 2024 the figure has remained below the 2014 low count, standing at 3018 in 2024 (see figure 3).
- 4.5.2 In the summer 2021, 2022 and 2023 retail surveys, the town's retail unit vacancy was 14%. This increased to 15% in 2024 and remains higher than the Borders average of 12%. Works associated with the Flood Protection Scheme (FPS) have caused disruption on Commercial Road and in the Common Haugh car park since the project began in 2019. Works include a new multipurpose path, 7km long, from Wilton Lodge to Mansfield lodge, and are nearing completion. The path will make the centre of Hawick more accessible to pedestrians and cyclists and could help increase footfall in the town centre.
- 4.5.3 The council has secured £1.3 million in funding from Historic Environment Scotland, through their Conservation Area Regeneration Scheme (CARS) programme, for a range of heritage and conservation-based regeneration activities within the core of the town centre. Along with some match funding, the scheme will run until 31st March 2025. The Town Centre Core Activity Area Pilot Study removed the core activity area in Hawick for a trial period of a year to promote a more flexible range of uses. It should be noted that the study will now remain in place until the new retail policy is adopted as part of the next Local Development Plan (LDP).
- 4.5.4 It is noted that Hawick has 5 supermarkets near to and on Commercial Road and Mart Street. These would be expected to affect footfall on the High Street and town centre. Inclusion of the new use classes in the retail survey from summer 2023 (see 1.9 above) showed that Hawick had the highest number of social/community venues of all the towns surveyed for the retail survey. The number of clubs and community buildings partly reflects Hawick having the largest population in the Borders region, it also shows that the town has other areas of vitality, likely at other times of the day and evening, that are not captured by the footfall counts.
- 4.5.5 Weather on survey days: Friday mild and sunny; Saturday mild, occasional light right and cloud.

4.6 Jedburgh

- 4.6.1 Jedburgh is the only surveyed town to witness a decrease in footfall in 2021 (-8%), 2022 (-13%), and 2023 (-10%) after the low pandemic period 2020 count, see Figure 3. However, the decrease in 2020 was proportionally less compared to all other towns. Footfall increased by 8% in 2024, the first increase since 2017.
- 4.6.2 Jedburgh's 2024 town centre vacancy rate of 14% has increased from 12% in 2023, bringing it above the Scottish Borders average.

- 4.6.3 Jedburgh is one of four Scottish Borders Towns that will benefit from the first phase of the investment coming from the Borderlands Inclusive Growth Deal, Place Programme project.
- 4.6.4 Weather on survey days: Friday mild and bright sunshine; Saturday sunny and mild.

4.7 Kelso

- 4.7.1 Footfall has increased by 23%, following two years of decrease in 2022 and 2023. This brings footfall back to pre-Covid levels, similar to 2018's figures, and higher that 2019. 2015 was the highest footfall recorded for Kelso but overall, since 2007, footfall has decreased 8%. Kelso has fared significantly well in comparison with other towns, maintaining a low retail vacancy rate this year (6%). Kelso has consistently had one of the lowest vacancy rates and is well below the Scottish Borders average. This is, however, an increase of vacancy from 3% in 2023.
- 4.7.2 The town has benefitted from substantial capital investment in recent years; the 1.4m Kelso Townscape Heritage Initiative was led by the Council and concluded in March 2015. Kelso is, one of the surveyed towns, whose footfall count is proportionally higher than its population size, (see Figure 4).
- 4.7.3 Weather on survey days: overcast and raining at times.

4.8 Melrose

- 4.8.1 This year Melrose recorded an increase in footfall of 8%, since the previous year, a slight jump compared to the last two years which have seen very small increases. Generally, the figures for Melrose have been more consistent in comparison to the other 8 surveyed towns, (see Figure 3); in 2019 Melrose was the only surveyed town to see an increase in footfall.
- 4.8.2 Melrose has the lowest population of the 9 towns but has been one of the strongest performing town centres in the Borders, it also has a lower retail unit vacancy rate (4%) in the town centre than other towns. Melrose continues to have the highest proportion of footfall to population out of the 9 surveyed towns (see Figure 4).
- 4.8.3 The 2014 overall footfall figure for Melrose was an outlier resulting from exceptional levels of rainfall during the survey period.

4.8.4 Weather on survey days: Friday – cloudy morning, mild and bright afternoon; Saturday – overcast morning, bright sunny afternoon.

4.9 Peebles

- 4.9.1 Peebles recorded an increase pf 1% in footfall this year, following on from a 7% increase in 2022 and 3% in 2023. Despite footfall declining up to 2020, Peebles continues to record high footfall, recording the highest out of the 9 towns each year since 2019. The town also had the busiest count point, see figure 3.
- 4.9.2 Although the town has experienced a loss of footfall since 2007, it has a low vacancy rate (6%) over this period when compared to the Scottish Borders average, and the town centre performs relatively well. Footfall has increased for 4 consecutive years post 2020.
- 4.9.3 Weather on survey days: overcast.

4.10 Selkirk

- 4.10.1 Selkirk's footfall decreased by 20% in 2024. This is more in line with the trend suggested by decreases in 2021 and 2022 and suggests the 14% in 2023 may have been an outlier in its current trajectory. Selkirk has a similar pattern of decrease and increase to Peebles and Kelso, having declining footfall from 2007 to 2013/14 and then improved footfall from then to 2019. However, Peebles and Kelso have seen an increase this year, and Selkirk has decreased again.
- 4.10.2 Although, the two years 2016 and 2017 had an outlier in the survey on the Saturday of surveying; this appears to have resulted from footfall monitoring clashing with a public event. The results for Selkirk provided in this report for 2016 and 2017 where calculated using the Friday count. The normal footfall survey methodology is explained in Appendix 1.
- 4.10.3 The town has had significant investment recently. The Selkirk Conservation Area Regeneration Scheme (CARS) began in 2013 and finished in March 2018. This £1m project supported the repair and restoration of prominent town centre buildings. Public realm improvement work was also undertaken.
- 4.10.4 Weather on survey days: Friday overcast and mild; Saturday light rain.

5. Weather

5.1.1 Weather has an impact on footfall levels, and it is recorded through the survey process and considered when analysing findings, but data is reproduced as it was recorded and has not been altered to reflect weather conditions. To understand how weather may have

affected survey results over recent years, the weather descriptions, which were recorded for each day of monitoring, have been rated numerically. The resulting findings are shown in table 4 below, where average weather results are a 0, better weather a high number, and worse weather a low number. These findings are also represented by colour, with green = good weather and red = poor weather.

5.1.2 Findings show weather in 2024 was very good; the current weather average count is 6, suggesting dry, sunny and warm weather. The average weather rating was the result of a mix of weather in different towns, as mentioned above. Some of the increase in footfall this year, compared to recent years, may be in part attributable to the comparatively good weather although footfall numbers are not close to equivalent.

| Year | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 | 2018 | 2019 | 2020 | 2021 | 2022 | 2023 | 2024 |
|---|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|-----------|
| Total weekly footfall (exc. Eyemouth) | 4653 0 | 4614 0 | 4521 0 | 4164 0 | 3847 0 | 3886 0 | 3580 0 | 3174 0 | 3601 0 | 3632 0 | 3550 0 | 3543 0 | 3336 0 | 2645 0 | 2824 0 | 2746 0 | 2658 0 | 2784 8 |
| % change | n/a | -1 | -2 | -8 | -8 | 1 | -8 | -11 | 13 | 1 | -2 | 0 | -6 | -21 | 6 | -3 | -3 | -5 |
| Total weekly footfall (inc. Eyemouth) | - | - | - | - | - | 4108 0 | 3768 0 | 3389 0 | 3828 0 | 3844 0 | 3751 0 | 3736 0 | 3505 0 | 2774 0 | 3014 0 | 2926 0 | 2804 0 | 2914 8 |
| % change | n/a | - | - | - | - | - | -8 | -10 | 13 | 0 | -2 | 0 | -7 | -22 | 9 | -3 | -4 | 4 |
| Overall weather rating | 6 | -1 | 4 | -8 | -5 | -2 | -11 | -4 | 6 | 5 | 2 | 5 | 0 | 1 | -5 | -1 | 0 | 6 |

Table 4: Borders total weekly, footfall change (%) and overall weather rating

Appendix 1: Methodology

- 1.1A Pedestrian footfall is recorded at designated count points throughout each town centre. Figure 5 (below) illustrates the count points used in Galashiels. At each count point, enumerators count pedestrians who pass a designated count point area. On vehicular streets, the designated count point area consists of the full pavement width. For pedestrianised streets, the full width of the pedestrianised area is enumerated. Some groups of people are not included within the count: young children; traffic wardens; delivery staff (including post office delivery people) etc.
- 1.2A A consistent approach is taken to allow accurate year-on-year comparisons to be made. The survey is conducted annually during September and October using the same methodology. This period avoids local and national holidays. Survey dates are scheduled to avoid clashing with special events recorded in the Council's events diary. Surveys are undertaken on Fridays and Saturdays.
- 1.3A Count point results are grossed up to provide estimates of the total number of pedestrians passing over a typical six-hour period between 10am and 5pm [sic]. Weekly figures are generated by using a calculation based on previous survey evidence. Averages across all count points within a town centre are used to provide figures for Friday, Saturday and weekly footfall. Except where stated otherwise, findings in this report use the results for average weekly footfall.
- 1.4A When the 2015 survey was prepared, a new count point was surveyed at the pedestrian entrance to the Gala Water retail park (shown below in figure 5. This replaced a previous count point at Bank Close. For reasons of consistency, except where stated otherwise, results use the 29 Galashiels count points that have been monitored continuously since 2007.



Figure 5: Galashiels footfall survey count point